



**AGENDA**  
Meeting of the  
**BOARD OF DIRECTORS**  
of the  
**SANTA BARBARA METROPOLITAN TRANSIT DISTRICT**  
A Public Agency  
**Tuesday, March 28, 2006**  
**8:30 AM**  
**Santa Barbara MTD Auditorium**  
550 Olive Street, Santa Barbara, CA 93101

**1. CALL TO ORDER**

**2. ROLL CALL OF THE BOARD OF DIRECTORS**

Chair John Britton; Vice Chair David Davis; Secretary Brian Fahnestock; Director Logan Green, Director Dick Weinberg

**3. REPORT REGARDING POSTING OF AGENDA**

**CONSENT CALENDAR**

**4. APPROVAL OF PRIOR MINUTES (Attachment- action may be taken)**

The Board will be asked to waive the reading of and approve the draft minutes for the meeting of March 14, 2006.

**5. CASH REPORT (Attachment- action may be taken)**

The Board will be asked to review the cash report from March 7, 2006, through March 20, 2006.

**THIS CONCLUDES THE CONSENT CALENDAR**

**6. PUBLIC COMMENT**

Members of the public may address the Board on items within the jurisdiction of the Board that are not scheduled for public hearing. The time allotted per speaker will be at the discretion of the Board Chair. If you wish to address the Board under this item number, please complete and deliver to the MTD Board Clerk **before the meeting is convened**, a "Request to Speak" form including a description of the subject you wish to address.

**7. DRAFT FISCAL YEAR 06-07 BUDGET (Attachment- no action will be taken)**

The Board will review the proposed draft budget.

**8. RESOLUTION 06-1 TO FILE A CLAIM WITH THE SANTA BARBARA COUNTY ASSOCIATION OF GOVERNMENTS (SBCAG) FOR TRANSPORTATION DEVELOPMENT ACT (TDA) FUNDS FOR FISCAL YEAR 2006-2007 (Attachment- action may be taken)**

The Board will be asked to approve Resolution 06-1 authorizing MTD staff to file a claim with SBCAG for allocation of TDA funds for fiscal year 2006-2007.

**9. GENERAL MANAGER REPORT**

- a) Route & Customer Service
- b) Fleet Maintenance
- c) Planning & Development
- d) Human Resources & Risk
- e) Finance, Grant Management, Procurements & IT
- f) Facilities
- g) Communications, Outreach & Inter-Agency Participation
- i) Other

**10. OTHER BUSINESS AND COMMITTEE REPORTS**

The Board will report on related public transit issues and committee meetings.

**11. RECESS TO CLOSED SESSION-GENERAL MANAGER PERFORMANCE EVALUATION (Action may be taken)**

Conference with Labor Negotiators pursuant to Government Code Section 54957.6:  
SBMTD designated representatives: John Britton and Dick Weinberg

**12. ADJOURNMENT**

**AMERICANS WITH DISABILITIES ACT:** If you need special assistance to participate in this meeting, please contact the MTD Administrative Office at 963-3364 at least 48 hours in advance of the meeting to allow time for MTD to attempt a reasonable accommodation.



**DRAFT MINUTES**  
of the  
Meeting of the  
**BOARD OF DIRECTORS**  
of the  
**SANTA BARBARA METROPOLITAN TRANSIT DISTRICT**  
A Public Agency  
**Tuesday, March 14, 2006**  
**8:30 AM**

**Santa Barbara MTD Auditorium**  
550 Olive Street, Santa Barbara, CA 93101

**DIRECTORS PRESENT:**

John Britton, Chair, David Davis, Vice Chair, Brian Fahnestock, Secretary, Dick Weinberg, Director, Logan Green, Director

**MTD EMPLOYEES PRESENT:**

Sherrie Fisher, General Manager, Jerry Estrada, Assistant GM/Controller, Tiara Lakey, Executive Assistant to the Board and the General Manager, Steve Maas, Manager of Strategic Planning and Compliance, Gabriel Garcia, HR & Risk Manager, David Damiano, Manager of Transit Development & Community Relations, Imelda Martin, Receptionist

**OTHERS PRESENT:**

Browning Allen, City of Santa Barbara Transportation Manager

**1. CALL TO ORDER**

Chair Britton called the meeting to order at 8:31 AM.

**2. ROLL CALL OF THE BOARD OF DIRECTORS**

All members were present.

**3. REPORT REGARDING POSTING OF AGENDA**

The General Manager reported that the agenda for this meeting was posted at MTD's administrative headquarters, on MTD's website and mailed to a media to the media of general circulation on March 10, 2006.

**4. APPROVAL OF PRIOR MINUTES**

Director Green moved to waive the reading of and approve the minutes for the meeting of February 28, 2006. Vice Chair Davis seconded the motion. The motion passed unanimously.

**5. CASH REPORTS**

Director Fahnestock moved to approve the cash report from February 21, 2006, through March 6, 2006. Director Green seconded the motion. The motion passed unanimously.

Director Weinberg asked if MTD pays Easy Lift Transportation on a monthly basis. Jerry Estrada, Assistant GM/Controller, replied that Easy Lift Transportation is paid monthly. Director Weinberg also inquired about several payments made for legal fees. The General

Manager replied that payments to Rogers & Sheffield are for MTD's defense of liability and payments made to Archbald and Spray, attorney Doug Large are for MTD's general counsel. She added that MTD's legal fees are paid on a case-by-case basis.

Chair Britton asked how often Paul Griffith, Consultant for the MTD's Electric Vehicle program is invoicing MTD. Mr. Estrada replied that this cash report reflects a heavy work period for Mr. Griffith, which included payment for several invoices. In the future, Mr. Griffith will invoice MTD every two weeks. The General Manager added that Mr. Griffith is doing an outstanding job assisting MTD on issues related to batteries and procurement for Electric Vehicles.

Director Weinberg also inquired about a payment made to the State Board of Equalization for a mandated fee. Mr. Estrada explained that this payment related the stockpile clean up at the Calle Real property.

## **THIS CONCLUDES THE CONSENT CALENDAR**

### **CEREMONIAL ITEM**

#### **6. EMPLOYEE RECOGNITION**

The honoring of Henry Andrews, Transit Center Supervisor for his 34 years (date of hire 3/1/72) of service with MTD was postponed at his request.

#### **7. PUBLIC COMMENT**

Chair Britton noted that there was no public comment.

#### **8. LIABILITY INSURANCE**

The Board reviewed staff's recommendation and information provided by Brown & Brown Insurance, MTD's insurance broker regarding renewal of Liability Insurance with National Interstate with a partial Self Insured Retention (SIR). The General Manager stated that renewal with full coverage would have cost the District over \$400,000 for the year and by accepting an SIR cost would be significantly less at \$192,346. There was a discussion regarding MTD's claim history.

Director Fahnestock moved to authorize staff's recommendation regarding renewal of MTD's Liability Insurance. Vice Chair Davis seconded the motion. The motion passed unanimously.

The General Manager complimented Mr. Garcia for his negotiation efforts, which resulted in an increase of less than 8%.

#### **9. MEASURE D**

The General Manager provided the Board with a letter that, after the Board's approval will be forwarded to members of Santa Barbara County Association of Governments (SBCAG) Board and Committees. She reminded the Board that this letter was prepared by staff, per the motion passed at the February 28, 2006 MTD Board meeting. At that meeting, MTD's Board made a motion, which instructed staff to continue communicating the position of MTD's Board, to SBCAG's Board and Committees, regarding Measure D.

Director Weinberg requested that the amount of direct funds that MTD is requesting be defined in the letter. The General Manager agreed and stated that the defined calculation is approximately 30% for Santa Barbara and 10% for the other agencies.

Vice Chair Davis moved to approve staff's letter to SBCAG's Board, with Director Weinberg's changes. Director Fahnestock seconded the motion. The motion passed unanimously.

The General Manager complimented Mr. Estrada and Steve Maas, Manager of Strategic Planning and Compliance for their collaboration in putting this letter together.

#### **10. TRANSIT VILLAGE FEASIBILITY STUDY**

David Damiano, Manager of Transit Development & Community Relations updated the Board on the status of the Downtown Transit Village project. He stated that he continues to work closely with the City of Santa Barbara Redevelopment Agency (RDA) and recently assisted with selection process for a design team to conduct the Planning Strategy and Feasibility Analysis of the project. He announced that Urban Studio has been chosen to conduct the Feasibility Study. Urban Studio was chosen as the team most suited to conduct the study, due to their understanding of the scope of the project. The General Manager added that she is familiar with Patti Post, a member of Urban Studio and that Ms. Post will bring specific knowledge of transit to the study.

Director Fahnestock asked if any local consultants had applied. Mr. Damiano replied that none had and that he feels this is due to the fact that by participating in the feasibility phase of the project, they would be precluded from participating in the final design.

Vice Chair Davis moved to authorize staff to execute an agreement with the City of Santa Barbara to enter into a contract with Urban Studio for a Downtown Transit Village Planning Strategy and Feasibility Analysis. Director Weinberg seconded the motion. The motion passed unanimously. The General Manager complimented Mr. Damiano for his efforts on this project.

#### **11. GENERAL MANAGER REPORT**

The General Manager announced that MTD, in conjunction with Santa Barbara Sunrise Rotary Club has raised over \$3,000 during the fundraiser to retire bus #268 to Ciudad de Los Niños in Salamanca, Mexico. She invited the Board to attend the retirement party, which will take place at 2:00 PM, Thursday, March 16, 2006 at the Transit Center. She added that the Mexican Consulate plans to attend. Sparkling cider and popcorn will be served.

Mr. Damiano updated the Board on the Marketing Department's:

- newly launched "Facts" campaign. He reported that these facts will provide the public with information such as, MTD provides makes 23,000 passenger trips each weekday and that for each MTD bus on the road, 236 cars are off.
- newsprint, radio and television campaign, which has been customized to each specific service area of Carpinteria, Santa Barbara and Goleta.
- success of the revised Downtown Waterfront Shuttle schedule rack cards. He reported that the size and style of the cards were changed to accommodate standard lobby racks in hotels along these routes. Additionally, Sarah Herbold, MTD's Marketing Coordinator reintroduced this valuable information to various waterfront hotels, by attending their staff meetings. The Downtown Waterfront Shuttle service reflects a 24% increase in February from last year.

The General Manager reported that the Electric Vehicle Procurement for electric vehicles to be used to provide new service between UCSB/ I.V. to the Camino Real Marketplace and to replace some of the Downtown Waterfront and Crosstown shuttles has been stopped. Mr. Estrada explained that the procurement was performance specific regarding the type of route, duty cycle and vehicle expectations. He stated that two bids were received and rejected by

MTD, as both were not responsive and responsible. Mr. Estrada noted a request for information would be released on March 16, 2006. The request is expected to take between 3 to 4 weeks.

In response to a question by Chair Britton, Mr. Estrada replied that Mr. Griffith is involved in the procurement specification and his assistance has been an important resource.

In response to a question by Director Weinberg, Mr. Estrada replied that MTD is planning to purchase 13 electric vehicles. Another transit agency is considering the possibility of joining the procurement and plans to purchase 5 electric vehicles.

At this time there was a discussion regarding alternative fuels and the Board requested that Steve Hahn, MTD's Materials Manager provide the Board with a presentation of information regarding any benefits in using CNG (Compressed Natural Gas), hybrids, bio-diesel, hydrogen and what other transit agencies are doing in relation to fossil free fuels at a future Board meeting. Director Green requested that the possibility of using a third party solar system be added to that discussion.

The General Manager reported she had received a phone call from Supervisor Carbajal's office, requesting an update on the status of Enhanced Transit. In response, staff sent a letter of request for funding to Supervisor Carbajal, the City of Goleta and University of California Santa Barbara (UCSB). The Santa Barbara City Council will review recommendations for Enhanced Transit at their Council meeting in early May. The General Manager is in the process of requesting meetings with the County of Santa Barbara and the City of Goleta to further discuss Enhanced Transit.

Mr. Estrada updated the Board on the Overpass Site underground storage tank and soil remediation project. MTD hopes to conduct the remediation process during the summer while school is out. The County of Santa Barbara fire department approved MTD's submitted work plan including additional sampling. MTD hopes to submit a final remediation action plan by April 1<sup>st</sup>. The Santa Barbara County Air Pollution Control District (APCD) will send out notices to the parents of students attending Saint Rafael's School to inform them of the project.

MTD received a verbal confirmation that the Calle Real soil remediation is complete. Written confirmation is still in process.

No smoking signs have been stenciled on the pavement at the Transit Center in response to a passenger concern. The new signs can be found on the pavement at the Transit Center's entry doors and in front of the outside benches.

Mr. Estrada reported on the SBCAG Overall Work Program that he attended, which included various topics such as safety, the new TEA Act and Measure D.

## **12. OTHER BUSINESS AND COMMITTEE REPORTS**

Chair Britton reported that the Human Resources/Personnel Committee had met to discuss item #13 of today's agenda.

## **13. RECESS TO CLOSED SESSION- CONFERENCE WITH LABOR NEGOTIATORS (Section 54957.6)**

SBMTD designated representatives: MTD Board of Directors

SBMTD unrepresented employee: General Manager

Upon returning to open session, Chair Britton announced that after evaluating the General Manager's performance, the Board has authorized a 5% increase to her salary, effective January 1, 2006. He added that the Board found her performance to be exemplary.

**14. ADJOURNMENT**

**Santa Barbara Metropolitan Transit District**  
**Cash Report**  
**Board Meeting of March 28, 2006**  
**For the Period March 7, 2006 through March 20, 2006**

**MONEY MARKET**

**Beginning Balance March 7, 2006** **\$3,565,522.49**

Accounts Receivable	213,297.39	
Passenger Fares	136,341.28	
Interest Income Aug-Sept	2,390.00	
Advertising & Prepaid	2,261.00	
Miscellaneous	1,018.70	
<b>Total Deposits</b>		<b>355,308.37</b>

Bank Fee - Mar 06	(4,588.72)	
WC Trf - Feb 06	(22,101.46)	
ACH Pensions Transfer	(26,004.17)	
Operations Transfer	(83,086.43)	
ACH Tax Deposit	(100,080.63)	
Payroll Transfer	(226,898.85)	
<b>Total Disbursements</b>		<b>(462,760.26)</b>

**Ending Balance** **\$3,458,070.60**

**Total Cash and Investments as of March 20, 2006:** **\$3,458,070.60**

**COMPOSITION OF CASH BALANCE**

Working Capital	2,202,288.85	
WC / Liability Reserves	1,255,781.75	
<b>Total Cash Balance</b>		<b>\$3,458,070.60</b>



## Santa Barbara Metropolitan Transit District Cash Receipts of Accounts

<b>Date</b>	<b>Company</b>	<b>Description</b>	<b>Amount</b>
3/7/2006	City of SB - Crosstown	Local Operating Assistance - QE Mar 06	81,291.25
3/7/2006	City of SB Waterfront Department	Wharf Woody Shuttle - Jan 06	2,248.49
3/7/2006	Crow, Louise	Health Insurance - Retiree Cobra	178.83
3/7/2006	Morris, Wendy	Health Insurance - Cobra	43.34
3/8/2006	Eleanore Zeluck	Health Insurance - Cobra	178.83
3/8/2006	Spectrum Clubs, Inc.	Advertising on Buses	2,000.00
3/8/2006	Spectrum Clubs, Inc.	Advertising on Buses	4,350.00
3/8/2006	Spectrum Clubs, Inc.	Advertising on Buses	2,000.00
3/10/2006	Clear Channel Radio	Advertising on Buses	6,000.00
3/10/2006	Clear Channel Radio	Bus Advertising Deposit	6,000.00
3/10/2006	Fountain, Melvin and Elizabeth	Health Insurance - Retiree	165.64
3/13/2006	City of Carpinteria - Seaside Shtl.	Advertising on Buses	200.00
3/13/2006	City of SB - Commuter Lot	Commuter Lot Shuttle - Feb 06	14,551.81
3/13/2006	City of SB - Downtown Waterfront	Dwntwn. Wtrfrnt. Shuttle - Feb 06	77,603.70
3/13/2006	Santa Barbara Airport	Advertising on Buses	5,600.00
3/14/2006	City of SB Creeks Division	Advertising on Buses	420.00
3/14/2006	SB County Public Health	Passes/Token Sales	1,406.25
3/15/2006	Godzilla Graphics	Advertising on Buses	1,355.75
3/15/2006	Godzilla Graphics	Advertising on Buses	382.50
3/15/2006	Graham Chevrolet	Advertising on Buses	221.00
3/17/2006	Cottage Hospital	Passes/Token Sales	7,100.00
<b>Total Accounts Receivable Paid During Period</b>			<b>\$213,297.39</b>

## Santa Barbara Metropolitan Transit District Accounts Payable

Check	Date	Company	Description	Amount	Voids
82677	1/12/2006	C&R REPROGRAPHICS	HOLIDAY CARDS	381.44	V
83198	3/10/2006	PB- RESERVE ACCOUNT	PREPAID POSTAGE	1,016.99	
83199	3/17/2006	ALLIED WASTE SERVICES #910	CONTAINER-DISPOSAL FEE	34.00	
83200	3/17/2006	AT&T	TELEPHONES	69.49	
83201	3/17/2006	CONTRA COSTA	PR RELATED	435.00	
83202	3/17/2006	DEPARTMENT OF CHILD SUPPORT	PR RELATED	239.08	
83203	3/17/2006	DEAILE, MARY	PR RELATED	106.15	
83204	3/17/2006	DISTRICT ATTORNEY-S.B.	PR RELATED	1,323.75	
83205	3/17/2006	EMPLOYMENT DEVELOPMENT	PR RELATED	100.00	
83206	3/17/2006	UNITED STATES TREASURY - IRS	PR RELATED	438.47	
83207	3/17/2006	OHIO CHILD SUPPORT PAYMENT	PR RELATED	126.85	
83208	3/17/2006	OTTIERI, ANN BRADY	PR RELATED	576.92	
83209	3/17/2006	ROCHA, SUZANNE	PR RELATED	406.08	
83210	3/17/2006	SANTA BARBARA BANK & TRUST	PR DEDUCTION	79.67	
83211	3/17/2006	SB COUNTY FEDERAL CREDIT	PR DEDUCTION	1,548.00	
83212	3/17/2006	SANTA BARBARA NEWS-PRESS	EMPLOYMENT ADS	1,355.10	
83213	3/17/2006	SO. CAL. EDISON CO.	UTILITIES	1,365.65	
83214	3/17/2006	TEAMSTERS MISC. SECURITY	UNION MEDICAL/DENTAL	66,053.00	
83215	3/17/2006	TEAMSTERS UNION LOCAL NO. 186	UNION DUES	7,455.00	
83216	3/17/2006	VARGAS, NANCY	REIMBURSEMENT	34.00	
83217	3/17/2006	VENTURA COUNTY DCSS	PR RELATED	108.46	
83218	3/17/2006	VERIZON CALIFORNIA	TELEPHONES	596.21	
				<b>83,467.87</b>	
				<b>Current Cash Report Voided Checks:</b>	0.00
				<b>Prior Cash Report Voided Checks:</b>	381.44
				<b>Grand Total:</b>	<b>\$83,086.43</b>

## BOARD OF DIRECTORS REPORT

**MEETING DATE:** MARCH 28, 2006

**AGENDA ITEM #:** 7

**TYPE:** INFORMATIONAL

**PREPARED BY:** JERRY ESTRADA

\_\_\_\_\_  
*Signature*

**REVIEWED BY:** GENERAL MANAGER

\_\_\_\_\_  
*GM Signature*

**SUBJECT: FISCAL YEAR 06-07 DRAFT BUDGET**

### DISCUSSION:

Attached is the draft budget for fiscal year 06-07. The draft budget includes service changes designed to deal with schedule adherence and overload issues. Additionally, the Mesa Loop service identified in the South Coast Transit Priorities will be introduced mid-year. The Santa Ynez Valley and Goleta Old Town Shuttle routes, which were included in the revised "South Coast Transit Priorities" grant, were introduced in prior years and are reflected in the budget as well.

In fiscal year 06-07, the number of scheduled weekdays will decrease from 254 to 251; this is not a reduction of service. The decrease in weekdays is due to the calendar not a change in service. As a result, the additional hours required to deal with the issues identified above will be less than those saved as a result of fewer weekdays. However, ridership and thus revenue growth has been reduced to a level that is below current year trends.

Below is a summary of significant items addressed in the draft budget:

#### FY 06-07 Draft Budget Highlights

- Service adjustments include the introduction of Mesa Loop
- The Local Transportation Fund apportionment increased by 8.5% or \$540,000
- Driver health insurance is projected to increase by \$200,000 due to contractual commitments as well as full-employment
- Fuel is expected to increase by \$190,000 or 15%
- Bus Parts Issued is projected to increase by \$700,000 due to the fact that warranties for a significant portion of the fleet will be expiring. This number is still being reviewed and it is anticipated that it will drop sharply upon further review.

- Miscellaneous services is projected to increase by \$57,000 or 65% due to additional security related costs as well as a full year of transit technical consulting fees
- Carry-over of the following capital projects:
  - Acquisition of three 29' Diesel Buses
  - Acquisition of thirteen 22' Shuttles
  - Acquisition of eight 40' Hybrid Buses & CARB compliance requirements
  - Construction of SuperStops
- Prepare terminal two facility for eventual leasing of the site
- Adjusted revenue projections based on historical trends
- Operating forecast includes projected cost of all South Coast Transit Priority routes. However, only local assistance from the city of Santa Barbara is included, as a formal agreement has been reached
- Additional security related expenses

#### Recommendation

Staff is seeking guidance from the Board regarding the final budget, which shall be presented in late May.



***OPERATING & CAPITAL BUDGET***  
***FISCAL YEAR 2006/2007***  
***DRAFT BUDGET***

***Santa Barbara Metropolitan Transit District***  
***550 Olive Street \* Santa Barbara, CA 93101***  
***Telephone (805) 963-3364 \* FAX (805) 962-4794***  
***Website: sbmtd.gov \* E-Mail: cservice@sbmtd.gov***

***Submitted: March 28, 2006***

**SANTA BARBARA METROPOLITAN TRANSIT DISTRICT**

**OPERATING & CAPITAL BUDGET  
FISCAL YEAR 2006/2007**

**TABLE OF CONTENTS**

Operating & Capital Budget.....	1
Operating Revenue Budget.....	2
Operating Expense Budget.....	3
Capital Project Detail.....	4
Route Operations Budget.....	5
Vehicle Maintenance Budget.....	7
Passenger Accommodations Budget.....	9
General Overhead Budget.....	11
Financial Forecast.....	13
Notes.....	14

# OPERATING & CAPITAL BUDGET

**FISCAL YEAR 2006/2007**

	<b>DRAFT BUDGET FY 06/07</b>	<b>REVISED BUDGET FY 05/06</b>	<b>PROPOSED CHANGES</b>
<i>OPERATING REVENUE</i>			
Passenger Fares	\$7,039,651	\$6,875,251	\$164,400
Federal Operating Assistance	3,657,622	3,657,622	0
FTA CMAQ Operating Assistance	406,588	177,794	228,794
Property Tax Revenue	704,576	664,694	39,881
Local Operating Assistance	342,615	325,000	17,615
Non-Transportation Income	446,694	408,586	38,108
Sales Tax Revenue (TDA)	5,825,108	4,629,530	1,195,578
<i>Total Operating Revenue</i>	<u>\$18,422,853</u>	<u>\$16,738,477</u>	<u>\$1,684,376</u>
<i>OPERATING EXPENSE</i>			
Route Operations	\$9,743,454	\$9,469,513	\$273,941
Vehicle Maintenance	5,119,594	3,976,873	1,142,721
Passenger Accommodations	1,530,548	1,417,570	112,978
General Overhead	2,029,258	1,874,521	154,737
<i>Total Operating Expense</i>	<u>\$18,422,853</u>	<u>\$16,738,477</u>	<u>\$1,684,376</u>
<i>CAPITAL REVENUE</i>			
Sales Tax Revenue (TDA)	\$1,136,652	\$1,784,809	(\$648,157)
Other Capital Assistance	532,870	627,761	(94,891)
State Transit Assistance (TDA)	475,000	816,185	(341,185)
Federal Capital Assistance	7,338,995	7,313,592	25,403
<i>Total Capital Revenue</i>	* <u>\$9,483,517</u>	<u>\$10,542,347</u>	<u>(\$1,058,830)</u>
<i>CAPITAL PROJECTS</i>			
Buses	\$9,290,380	\$8,481,880	808,500
Bus Rehab	874,066	765,000	109,066
Fixed Facilities	75,000	150,000	(75,000)
Calle Real Development	50,000	60,000	(10,000)
Radios & Fareboxes	25,000	65,000	(40,000)
Service Vehicles	72,000	236,000	(164,000)
Bus Stops	343,630	345,130	(1,500)
Shop Equipment	30,000	32,200	(2,200)
Management Info Systems	40,000	261,654	(221,654)
Office Furniture & Equipment	10,000	10,000	0
<i>Total Capital Projects</i>	* <u>\$10,810,076</u>	<u>\$10,406,864</u>	<u>\$403,212</u>
<i>TOTAL OPERATING &amp; CAPITAL</i>	<u>\$29,232,929</u>	<u>\$27,145,341</u>	<u>\$2,087,588</u>
Net Deferred Credits (+/-)	(\$1,326,559)	\$1,564,531	
Beginning Balance	5,804,261	4,239,730	
Ending Balance	\$4,477,702	\$5,804,261	

\* See page 14 for detailed information relating to carry-over projects

**OPERATING REVENUE BUDGET**  
**FISCAL YEAR 2006/2007**

	<b>DRAFT BUDGET FY 06/07</b>	<b>REVISED BUDGET FY 05/06</b>	<b>CHANGE</b>
<i>FAREBOX REVENUE</i>			
Cash Fares	\$2,941,976	\$2,938,676	\$3,300
Downtown-Waterfront Shuttle/My Ride	1,419,989	1,282,503	137,486
UCSB Contract Fares	639,294	639,294	0
SBCC Contract Fares	522,143	522,143	0
Carpinteria Seaside Shuttle	80,307	78,893	1,414
Special Event Fares	10,000	200	9,800
UCSB TAP Program	110,000	100,000	10,000
Brooks Pass Program	3,600	1,200	
Adult 10-Ride Passes	473,966	473,966	0
Student 10-Ride Passes	248,040	248,040	0
Senior/Disabled 10-Ride Passes	75,452	75,452	0
Valley Express 10-Ride Passes	36,000	36,000	0
Adult 30-Day Pass	282,734	282,734	0
Student 30-Day Pass	48,262	48,262	0
Senior/Disabled 30-Day Pass	107,889	107,889	0
Valley Express 30-Day Pass	40,000	40,000	0
<i>Subtotal</i>	<u>\$7,039,651</u>	<u>\$6,875,251</u>	<u>\$162,000</u>
<i>NON-TRANSPORTATION INCOME</i>			
Advertising on Buses	\$364,194	\$353,586	\$10,608
Interest on Investments	72,500	35,000	37,500
Asset Sale & Miscellaneous	10,000	20,000	(10,000)
<i>Subtotal</i>	<u>\$446,694</u>	<u>\$408,586</u>	<u>\$38,108</u>
<i>SUBSIDIES</i>			
TDA Sales Tax Revenue	\$6,961,760	\$6,414,339	\$547,421
(Amount applied to captial)	(1,136,652)	(1,784,809)	\$648,157
FTA Formula Assistance	3,657,622	3,657,622	\$0
FTA CMAQ Operating Assistance	406,588	177,794	\$228,794
Property Tax Revenue	704,576	664,694	\$39,881
LOA (City of SB)	342,615	325,000	\$17,615
<i>Subtotal</i>	<u>\$10,936,509</u>	<u>\$9,454,640</u>	<u>\$1,481,868</u>
<i>TOTAL OPERATING REVENUE</i>	<u><u>\$18,422,853</u></u>	<u><u>\$16,738,477</u></u>	<u><u>\$1,681,976</u></u>



**OPERATING EXPENSE BUDGET**  
**FISCAL YEAR 2006/2007**

	<b>DRAFT BUDGET FY 06/07</b>	<b>REVISED BUDGET FY 05/06</b>	<b>CHANGE</b>
<i>ROUTE OPERATIONS</i>			
Drivers	\$7,292,593	\$6,843,825	\$448,769
Dispatch & Supervision	433,599	374,394	59,205
Hiring & Training	137,895	183,725	(45,831)
Risk & Safety	1,502,550	1,705,601	(203,052)
Transportation Subsidies	376,817	361,968	14,849
<i>Subtotal</i>	<u>\$9,743,454</u>	<u>\$9,469,513</u>	<u>\$273,941</u>
<i>VEHICLE MAINTENANCE</i>			
Mechanics	\$987,801	\$894,142	\$93,659
Cleaners & Fuelers	549,626	530,098	19,529
Supervision	453,914	354,188	99,726
Vehicle Consumables	1,717,787	1,500,162	217,625
Bus Parts & Supplies	1,346,591	590,470	756,121
Vendor Services	39,000	51,000	(12,000)
Risk & Safety	24,875	56,814	(31,939)
<i>Subtotal</i>	<u>\$5,119,594</u>	<u>\$3,976,873</u>	<u>\$1,142,721</u>
<i>PASSENGER ACCOMMODATIONS</i>			
Passenger Facilities	\$507,754	\$501,338	\$6,416
Transit Development	448,930	377,994	70,936
Promotion & Information	363,231	329,886	33,345
Fare Revenue Collection	210,632	208,353	2,280
<i>Subtotal</i>	<u>\$1,530,548</u>	<u>\$1,417,570</u>	<u>\$112,978</u>
<i>GENERAL OVERHEAD</i>			
Finance	\$444,389	\$376,318	\$68,071
Personnel	80,457	77,833	2,624
Utilities & Communication	210,733	206,076	4,657
Operating Facilities	216,006	214,751	1,255
District Administration	1,077,672	999,543	78,129
<i>Subtotal</i>	<u>\$2,029,258</u>	<u>\$1,874,521</u>	<u>\$154,737</u>
<i>TOTAL OPERATING COST</i>	<u><u>\$18,422,853</u></u>	<u><u>\$16,738,477</u></u>	<u><u>\$1,684,376</u></u>

***CAPITAL PROJECT DETAIL***  
***FISCAL YEAR 2006/2007***

*REVENUE VEHICLE PURCHASES*

29' Clean Diesel (3) (\$279,500)	\$838,500	
22' Shuttles (13) (\$330,000)	4,290,000	
Hybrid-Electric (8)@\$520,235	4,161,880	
<i>Subtotal</i>		\$9,290,380

*REVENUE VEHICLE IMPROVEMENTS*

Diesel Drivetrain Allowance	\$160,516	
CARB Compliance	\$480,000	
EV Drivetrain/Battery Allowance	208,550	
Miscellaneous Bodywork/Painting/Seating	25,000	
<i>Subtotal</i>		\$874,066

*OFFICE FURNITURE & EQUIPMENT*

Office Furniture Allowance	\$10,000	
<i>Subtotal</i>		\$10,000

*MANAGEMENT INFORMATION SYSTEMS*

Software Programming	\$10,000	
PC Hardware/Software Upgrades	30,000	
<i>Subtotal</i>		\$40,000

*SERVICE VEHICLES*

Service Vehicle Replacements	\$72,000	
<i>Subtotal</i>		\$72,000

*BUS STOP EQUIPMENT*

Superstops	\$313,630	
Bus Stop Upgrades	30,000	
<i>Subtotal</i>		\$343,630

*FIXED FACILITIES*

Facilities	\$25,000	
Calle Real Development	50,000	
T2 Refurbishment - Goleta	50,000	
<i>Subtotal</i>		\$125,000

*Fareboxes & Radios*

Farebox & Radio Allowance	\$25,000	
<i>Subtotal</i>		\$25,000

*SHOP EQUIPMENT*

Shop Equipment Allowance	\$30,000	
<i>Subtotal</i>		\$30,000

<i>TOTAL CAPITAL PROJECTS</i>		<u><u>\$10,810,076</u></u>
-------------------------------	--	----------------------------

**ROUTE OPERATIONS BUDGET**  
**FISCAL YEAR 2006/2007**

	<b>DRAFT BUDGET FY 06/07</b>	<b>REVISED BUDGET FY 05/06</b>	<b>CHANGE</b>
<b>DRIVERS</b>			
Scheduled	\$4,422,683	\$4,311,412	\$111,271
Scheduled Overtime	134,889	108,098	26,791
Unscheduled Pay	136,986	109,580	27,406
FICA	402,316	403,048	(732)
Pension	642,206	611,254	30,951
Health	851,123	640,874	210,249
Sick Pay	84,675	94,508	(9,833)
Vacation Pay	350,492	343,474	7,018
Holiday Pay	211,100	167,595	43,505
Other Paid Leave	13,893	13,616	277
Unemployment Insurance	24,230	20,366	3,864
Uniforms	18,000	20,000	(2,000)
<i>Drivers Subtotal</i>	<u>\$7,292,593</u>	<u>\$6,843,825</u>	<u>\$448,769</u>
<b>DISPATCH &amp; SUPERVISION</b>			
Supervisors	\$116,496	\$114,123	\$2,374
Staff	156,139	124,355	31,784
FICA	23,809	20,904	2,905
Pension	35,076	30,346	4,730
Health	60,437	47,042	13,396
Sick Pay	3,166	2,530	636
Vacation Pay	23,336	23,464	(128)
Holiday Pay	12,888	9,767	3,120
Other Paid Leave	1,289	977	312
Unemployment Insurance	963	886	77
<i>Dispatch &amp; Supervision Subtotal</i>	<u>\$433,599</u>	<u>\$374,394</u>	<u>\$59,205</u>
<b>HIRING &amp; TRAINING</b>			
Staff	\$32,130	\$60,900	(\$28,770)
Student Drivers	9,280	9,280	0
Existing Drivers/Supers	43,771	43,298	473
FICA	6,679	9,079	(2,400)
Pension	3,382	3,182	200
Health	9,090	11,293	(2,203)
Sick Pay	148	281	(133)
Vacation Pay	618	2,342	(1,724)
Holiday Pay	1,236	2,342	(1,107)
Other Paid Leave	124	234	(111)
Unemployment Insurance	175	161	14
Medical Exams & License Fees	20,170	25,310	(5,140)
Employment Advertising	8,292	13,222	(4,930)

Training, Travel & Meetings	2,800	2,800	0
<i>Hiring &amp; Training Subtotal</i>	<u>\$137,895</u>	<u>\$183,725</u>	<u>(\$45,831)</u>
<i>RISK &amp; SAFETY</i>			
Wages & Benefits			
Staff	\$58,247	\$54,301	\$3,946
Supervisors	195,446	200,696	(5,249)
Driver Accident Pay	956	955	1
FICA	20,733	20,792	(59)
Pension	17,595	16,502	1,093
Health	19,234	17,895	1,338
Sick Pay	1,579	1,527	51
Vacation Pay	10,096	9,749	347
Holiday Pay	5,529	5,340	188
Other Paid Leave	553	534	19
Unemployment Insurance	569	523	46
Wages & Benefits Subtotal	\$330,536	\$328,816	\$1,720
Public Liability			
Professional Services	\$75,000	\$125,000	(\$50,000)
Insurance	201,963	164,890	37,074
Current Year Incident Payouts	25,000	25,000	0
Current Year Incident Reserves	25,000	25,000	0
Prior Years Incident Payouts	260,000	260,000	0
Change in Prior Years Reserves	(260,000)	(260,000)	0
Public Liability Subtotal	\$326,963	\$339,890	(\$12,926)
Workers' Compensation			
Professional Services	\$254,125	\$189,587	\$64,538
Insurance	38,000	44,383	(6,383)
Current Year Incident Payouts	30,000	55,000	(25,000)
Current Year Incident Reserves	90,000	90,000	0
Prior Years Incident Payouts	575,000	500,000	75,000
Change in Prior Years Reserves	(150,000)	150,000	(300,000)
Miscellaneous Risk & Safety	7,925	7,925	0
Workers' Compensation Subtotal	\$845,050	\$1,036,896	(\$191,846)
<i>Risk &amp; Safety Subtotal</i>	<u>\$1,502,550</u>	<u>\$1,705,601</u>	<u>(\$203,052)</u>
<i>TRANSPORTATION SUBSIDIES</i>			
Dial-a-Ride (Easy Lift)	\$376,817	\$361,968	\$14,849
<i>Transportation Subsidies Subtotal</i>	<u>\$376,817</u>	<u>\$361,968</u>	<u>\$14,849</u>
<i>TOTAL ROUTE OPERATIONS</i>	<u>\$9,743,454</u>	<u>\$9,469,513</u>	<u>\$273,941</u>

**VEHICLE MAINTENANCE BUDGET**  
**FISCAL YEAR 2006/2007**

	<b>DRAFT BUDGET FY 06/07</b>	<b>REVISED BUDGET FY 05/06</b>	<b>CHANGE</b>
<i>MECHANICS</i>			
Mechanics	\$660,522	\$597,774	\$62,749
Mechanics-OT	3,548	3,453	95
FICA	56,317	51,732	4,585
Pension	78,621	68,695	9,926
Health	87,360	71,439	15,921
Sick Pay	12,584	11,373	1,211
Vacation Pay	40,081	45,241	(5,160)
Holiday Pay	26,492	23,943	2,549
Other Paid Leave	2,649	2,394	255
Unemployment Insurance	2,450	2,093	357
Uniforms	4,577	4,304	273
Tool Allowance	12,600	11,700	900
<i>Mechanics Subtotal</i>	<u>\$987,801</u>	<u>\$894,142</u>	<u>\$93,659</u>
<i>CLEANERS &amp; FUELERS</i>			
Service Workers	\$341,283	\$331,647	\$9,636
FICA	28,019	27,248	771
Pension	62,744	59,040	3,704
Health	74,880	70,559	4,321
Sick Pay	4,055	3,943	112
Vacation Pay	14,550	14,150	400
Holiday Pay	14,078	13,678	400
Other Paid Leave	620	604	16
Unemployment Insurance	2,128	1,960	168
Uniforms	3,276	3,276	0
Medical Exams & License Fees	3,993	3,993	0
<i>Cleaners &amp; Fuelers Subtotal</i>	<u>\$549,626</u>	<u>\$530,098</u>	<u>\$19,529</u>
<i>SUPERVISION</i>			
Staff	\$290,137	\$226,160	\$63,977
FICA	24,734	19,280	5,454
Pension	32,332	25,203	7,130
Health	63,498	51,872	11,626
Sick Pay	2,462	1,915	547
Vacation Pay	17,183	13,420	3,763
Holiday Pay	12,311	9,575	2,736

Other Paid Leave	1,231	958	274
Unemployment Insurance	875	805	70
Training, Travel & Meetings	9,150	5,000	4,150
<i>Supervision Subtotal</i>	<u>\$453,914</u>	<u>\$354,188</u>	<u>\$99,726</u>
<b>VEHICLE CONSUMABLES</b>			
Fuel & Lubricants	\$1,467,160	\$1,275,276	\$191,884
Electric Vehicle Power	84,000	78,000	\$6,000
Tire Lease	149,627	129,886	\$19,741
Tire Mounting	17,000	17,000	\$0
<i>Vehicle Consumables Subtotal</i>	<u>\$1,717,787</u>	<u>\$1,500,162</u>	<u>\$217,625</u>
<b>VEHICLE PARTS &amp; SUPPLIES</b>			
Bus Parts Issued	\$1,259,791	\$503,670	\$756,121
Shop Supplies	55,000	55,000	0
Bus Servicing Supplies	15,000	15,000	0
Hazmat Disposal & Compliance	16,800	16,800	0
<i>Vehicle Part &amp; Supplies Subtotal</i>	<u>\$1,346,591</u>	<u>\$590,470</u>	<u>\$756,121</u>
<b>VENDOR BUS REPAIRS</b>			
Vandalism Repairs	\$15,000	\$15,000	\$0
Accident Damage Repairs	6,000	6,000	0
Accident Claim Collections	(2,000)	(2,000)	0
Other Vendor Repairs	20,000	32,000	(12,000)
<i>Vendor Bus Repairs Subtotal</i>	<u>\$39,000</u>	<u>\$51,000</u>	<u>(\$12,000)</u>
<b>RISK &amp; SAFETY</b>			
Workers' Comp Services	\$13,375	\$9,978	\$3,397
Workers' Comp Insurance	2,000	2,336	(336)
Current Year Incident Payouts	2,750	2,750	0
Current Year Incident Reserves	6,750	6,750	0
Prior Years Incident Payouts	75,000	135,000	(60,000)
Change in Prior Years Reserves	(75,000)	(100,000)	25,000
<i>Risk &amp; Safety Subtotal</i>	<u>\$24,875</u>	<u>\$56,814</u>	<u>(\$31,939)</u>
<b>TOTAL VEHICLE MAINTENANCE</b>	<u><u>\$5,119,594</u></u>	<u><u>\$3,976,873</u></u>	<u><u>\$1,142,721</u></u>

**PASSENGER ACCOMMODATIONS BUDGET**  
**FISCAL YEAR 2006/2007**

	<b>DRAFT BUDGET FY 06/07</b>	<b>REVISED BUDGET FY 05/06</b>	<b>CHANGE</b>
<b>PASSENGER FACILITIES</b>			
Wages & Benefits			
Supervisors	\$106,873	\$104,695	\$2,178
TC Advisors	106,734	108,311	(1,577)
Staff	84,581	84,511	70
FICA	25,409	25,208	201
Pension	24,682	23,625	1,057
Health	56,068	56,986	(918)
Sick Pay	4,448	3,888	561
Vacation Pay	19,604	18,872	732
Holiday Pay	9,565	9,034	531
Other Paid Leave	1,727	1,513	214
Unemployment Insurance	1,400	1,288	112
Wages & Benefits Subtotal	\$441,090	\$437,930	\$3,160
Buildings & Grounds			
TC Contract Maintenance	\$40,864	\$40,608	\$256
TC Repairs/Supplies	7,800	4,800	3,000
Bus Stop Contract Maintenance	0	0	0
Bus Stop Repairs/Supplies	16,200	16,200	0
TC Property Insurance	1,800	1,800	0
Buildings & Grounds Subtotal	\$66,664	\$63,408	\$3,256
<i>Passenger Facilities Subtotal</i>	<u><i>\$507,754</i></u>	<u><i>\$501,338</i></u>	<u><i>\$6,416</i></u>
<b>TRANSIT DEVELOPMENT</b>			
Staff	\$252,874	\$225,109	\$27,765
FICA	21,499	19,131	2,368
Pension	28,103	25,008	3,095
Health	54,601	41,132	13,469
Sick Pay	1,722	1,489	233
Vacation Pay	16,963	15,292	1,671
Holiday Pay	8,608	7,444	1,164
Other Paid Leave	861	744	116
Unemployment Insurance	700	644	56
Training, Travel & Meetings	3,000	3,000	0
Planning Services & Supplies	60,000	39,000	21,000
<i>Transit Development Subtotal</i>	<u><i>\$448,930</i></u>	<u><i>\$377,994</i></u>	<u><i>\$70,936</i></u>

*PROMOTION & INFORMATION*

## Wages &amp; Benefits

Staff	\$87,943	\$77,428	\$10,514
FICA	7,198	6,375	823
Pension	9,410	8,334	1,076
Health	19,478	17,700	1,778
Sick Pay	543	521	22
Vacation Pay	3,619	3,474	145
Holiday Pay	1,810	1,737	72
Other Paid Leave	181	174	7
Unemployment Insurance	350	322	28
Wages & Benefits Subtotal	\$130,531	\$116,066	\$14,465
Promotional Bus Service	\$0	\$0	\$0
Media Ad Placement	74,000	65,000	9,000
Brochures & Publications	14,500	14,500	0
Market Research	0	0	0
Promotional Giveaways	6,000	5,000	1,000
Bus/Shuttle Decorations	5,000	5,000	0
Other Promotions	7,000	6,500	500
Route Schedules & Information	123,200	114,820	8,380
Training, Travel & Meetings	3,000	3,000	0
Outside Services Subtotal	\$232,700	\$213,820	\$18,880
<i>Promotion &amp; Information Subtotal</i>	<u>\$363,231</u>	<u>\$329,886</u>	<u>\$33,345</u>

*FARE REVENUE COLLECTION*

## Wages &amp; Benefits

Security Officer	\$47,955	\$46,553	\$1,402
FICA	4,203	4,080	123
Pension	5,101	4,948	153
Health	12,457	11,293	1,164
Sick Pay	368	357	11
Vacation Pay	4,596	4,458	138
Holiday Pay	1,838	1,783	55
Other Paid Leave	184	178	6
Unemployment Insurance	175	161	14
Wages & Benefits Subtotal	\$76,877	\$73,811	\$3,067
Outside Services			
Fare Processing	\$58,755	\$58,755	\$0
Farebox Parts & Repairs	25,000	25,000	0
Tickets, Tokens & Transfers	50,000	50,787	(787)
Outside Services Subtotal	\$133,755	\$134,542	(\$787)
<i>Fare Revenue Collection Subtotal</i>	<u>\$210,632</u>	<u>\$208,353</u>	<u>\$2,280</u>
<i>TOTAL PSNGR ACCOMMODATIONS</i>	<u>\$1,530,548</u>	<u>\$1,417,570</u>	<u>\$112,978</u>



# **GENERAL OVERHEAD BUDGET**

**FISCAL YEAR 2006/2007**

	<b>DRAFT BUDGET FY 06/07</b>	<b>REVISED BUDGET FY 05/06</b>	<b>CHANGE</b>
<b>FINANCE</b>			
Staff	\$257,216	\$220,326	\$36,890
FICA	22,141	19,510	2,631
Pension	28,943	25,503	3,439
Health	63,178	42,628	20,550
Sick Pay	1,754	1,543	211
Vacation Pay	20,812	17,679	3,133
Holiday Pay	8,769	7,714	1,055
Other Paid Leave	877	771	105
Unemployment Insurance	700	644	56
Financial Audit Services	40,000	40,000	0
<b>Finance Subtotal</b>	<b>\$444,389</b>	<b>\$376,318</b>	<b>\$68,071</b>
<b>PERSONNEL</b>			
Staff	\$57,096	\$48,674	\$8,421
FICA	4,781	4,457	324
Pension	6,250	5,827	423
Health	6,754	8,961	(2,207)
Sick Pay	476	890	(414)
Vacation Pay	2,306	3,806	(1,500)
Holiday Pay	2,381	4,450	(2,069)
Other Paid Leave	238	445	(207)
Unemployment Insurance	175	322	(147)
<b>Personnel Subtotal</b>	<b>\$80,457</b>	<b>\$77,833</b>	<b>\$2,624</b>
<b>UTILITIES</b>			
Telephone & Data Communications	\$65,004	\$67,008	(\$2,004)
Power, Water & Refuse	126,066	119,468	6,598
Two-Way Radios	19,663	19,600	63
<b>Utilities Subtotal</b>	<b>\$210,733</b>	<b>\$206,076</b>	<b>\$4,657</b>
<b>OPERATING FACILITIES</b>			
<b>Wages &amp; Benefits</b>			
Staff	\$35,072	\$33,856	\$1,217
FICA	2,938	2,837	101
Pension	3,840	3,709	131
Health	6,550	5,956	594
Sick Pay	290	281	9
Vacation Pay	1,448	1,405	43
Holiday Pay	1,448	1,405	43
Other Paid Leave	145	141	4
Unemployment Insurance	175	161	14
Uniforms	0	0	0
<b>Wages &amp; Benefits Subtotal</b>	<b>\$51,906</b>	<b>\$49,751</b>	<b>\$2,155</b>

*OPERATING FACILITIES (cont'd)*

Service Vehicles			
Parts & Repairs	\$17,000	\$20,000	(\$3,000)
Fuel	36,000	37,000	(1,000)
Service Vehicles Subtotal	\$53,000	\$57,000	(\$4,000)
Buildings & Grounds			
Contract Maintenance	\$50,400	\$48,600	\$1,800
B&G Repairs/Supplies	44,500	43,200	1,300
Temporary Facility Costs	0	0	0
Property Insurance	16,200	16,200	0
Buildings & Grounds Subtotal	<u>\$111,100</u>	<u>\$108,000</u>	<u>\$3,100</u>
<i>Operating Facilities Subtotal</i>	<u><i>\$216,006</i></u>	<u><i>\$214,751</i></u>	<u><i>\$1,255</i></u>

*DISTRICT ADMINISTRATION*

Wages & Benefits			
Staff	\$320,829	\$302,285	\$18,544
FICA	28,122	26,317	1,805
Pension	36,761	34,401	2,360
Health	70,039	64,084	5,955
Sick Pay	2,770	2,610	160
Vacation Pay	28,774	24,763	4,011
Holiday Pay	13,852	13,051	801
Other Paid Leave	1,385	1,305	80
Unemployment Insurance	875	966	(91)
Wages & Benefits Subtotal	\$503,408	\$469,782	\$33,625
Administrative Services			
Directors Fees	\$12,300	\$12,300	\$0
Public Officials Insurance	29,112	32,798	(3,686)
Legal Counsel	52,000	35,000	17,000
Pension Administration	11,900	14,500	(2,600)
Office Equipment Maintenance	85,644	42,124	43,520
Miscellaneous Services	145,640	88,296	57,344
Office & Computer Supplies	49,500	49,200	300
Dues & Subscriptions	29,036	28,805	231
Conferences, Meetings & Training	18,000	10,000	8,000
Employee Relations	19,000	16,000	3,000
Retiree Health Insurance	43,433	45,225	(1,792)
Mandated Fees & Permits	48,700	43,000	5,700
Bus Ad Revenue Program	17,000	17,000	0
Miscellaneous	13,000	13,500	(500)
Environmental Cleanup Costs	0	82,013	(82,013)
Interest Expense	0	0	0
Administrative Services Subtotal	<u>\$574,265</u>	<u>\$529,761</u>	<u>\$44,504</u>
<i>District Administration Subtotal</i>	<u><i>\$1,077,672</i></u>	<u><i>\$999,543</i></u>	<u><i>\$78,129</i></u>
<i>TOTAL GENERAL OVERHEAD</i>	<u><u><i>\$2,029,258</i></u></u>	<u><u><i>\$1,874,521</i></u></u>	<u><u><i>\$154,737</i></u></u>

# OPERATING & CAPITAL BUDGET

## Financial Forecast

	DRAFT BUDGET FY 06/07	GROWTH	PROJECTED FY 07/08	PROJECTED FY 08/09	PROJECTED FY 09/10	PROJECTED FY 10/11
<i>OPERATING REVENUE</i>						
Passenger Fares	\$7,028,451	1.50%	\$7,133,878	\$7,240,886	\$7,349,500	\$7,459,742
SCTP Proj. Fares	\$11,200	1.00%	\$83,900	\$145,600	\$151,300	\$186,648
Federal Operating Assistance	3,657,622	1.80%	\$3,723,459	\$3,790,481	\$3,858,710	\$3,928,167
FTA CMAQ Operating Assistance	406,588		883,843	636,158	501,298	0
Property Tax Revenue	704,576	5.00%	739,804	776,795	815,634	856,416
Local Operating Assistance	342,615	3.50%	354,607	367,018	379,863	393,159
SCTP Proj. Assistance			0	0	78,998	163,526
Non-Transportation Income	446,694	1.00%	651,161	657,672	664,249	670,891
Sales Tax Revenue (TDA - LTF)	5,825,108	3.50%	6,204,237	6,945,142	7,655,225	8,729,236
<i>Total Operating Revenue</i>	<u>\$18,422,853</u>		<u>\$19,774,889</u>	<u>\$20,559,752</u>	<u>\$21,454,777</u>	<u>\$22,387,785</u>
<i>OPERATING EXPENSE</i>						
Route Operations	\$9,743,454	4.00%	\$10,133,192	\$10,538,520	\$10,960,060	\$11,398,463
SCTP (1/2 Mesa, full IV)			\$615,121	\$633,594	\$652,574	\$672,126
Vehicle Maintenance	5,119,594	4.00%	5,324,378	5,537,353	5,758,847	5,989,201
Passenger Accommodations	1,530,548	4.00%	1,591,770	1,655,440	1,721,658	1,790,524
General Overhead	2,029,258	4.00%	2,110,428	2,194,845	2,282,639	2,373,945
<i>Total Operating Expense</i>	<u>\$18,422,853</u>		<u>\$19,774,889</u>	<u>\$20,559,752</u>	<u>\$21,375,779</u>	<u>\$22,224,259</u>
<i>CAPITAL REVENUE</i>						
Sales Tax Revenue (TDA- LTF)	\$1,136,652		\$1,001,185	\$512,469	63,403.02	(740,456.10)
Other Capital Assistance	532,870		0	0	0	0
State Transit Assistance (TDA - STA)	475,000	3.50%	491,625	508,832	526,641	288,861
Federal Capital Assistance	7,338,995		0	471,921	0	0
<i>Total Capital Revenue</i>	<u>\$9,483,517</u>		<u>\$1,492,810</u>	<u>\$1,493,222</u>	<u>\$590,044</u>	<u>(\$451,595)</u>
<i>CAPITAL PROJECTS</i>						
Buses	9,290,380		0	589,901	0	0
Bus Rehab	874,066		500,000	525,000	551,250	578,813
Fixed Facilities	75,000		75,000	75,000	75,000	75,000
Calle Real Development	50,000		40,000	30,000	0	0
Fareboxes & Radios	25,000		75,000	25,000	25,000	25,000
Service Vehicles	72,000		100,000	75,000	125,000	75,000
Bus Stops	343,630		40,000	40,000	40,000	40,000
Shop Equipment	30,000		35,000	35,000	35,000	35,000
Management Info Systems	40,000		30,000	30,000	30,000	30,000
Office Furniture & Equipment	10,000		15,000	15,000	15,000	15,000
<i>Total Capital Projects</i>	<u>\$10,810,076</u>		<u>\$910,000</u>	<u>\$1,439,901</u>	<u>\$896,250</u>	<u>\$873,813</u>
<i>TOTAL OPERATING &amp; CAPITAL</i>	<u>\$29,232,929</u>		<u>\$20,684,889</u>	<u>\$21,999,653</u>	<u>\$22,272,029</u>	<u>\$23,098,071</u>
Net (Surplus/Loss)	(\$1,326,559)		\$582,810	\$53,321	(\$227,208)	(\$1,161,881)
Deferred Credits	5,804,261		4,477,702	5,060,511	5,113,832	4,886,625
Balance	\$4,477,702		\$5,060,511	\$5,113,832	\$4,886,625	\$3,724,743

***Notes***  
***Capital Carry-Over Projects***  
***FISCAL YEAR 2006/2007***

CARRYOVER - FROM FY 05-06	Cost	Offsetting Revenue	Net Project Cost
29' Diesel Buses (3)	\$810,000	\$716,850	\$93,150
22' Shuttles (13)	3,510,000	3,603,150	(93,150)
Superstops	313,630	313,630	0
Hybrid-Electric (8)@\$520,235	4,161,880	3,212,832	949,048
CARB Compliance	480,000	0	480,000
	\$9,275,510	\$7,846,462	\$1,429,048

The capital projects listed above were approved and budgeted in fiscal year 2005-06 but are projected to continue into the following year. As a result, the expenditures and offsetting revenues, federal grants and local assistance, are anticipated to be incurred in fiscal year 2006-07. Deferred credits from fiscal year 2005-06 will be reserved for these expenditures.

## BOARD OF DIRECTORS REPORT

**MEETING DATE:** MARCH 28, 2006

**AGENDA ITEM #:** 8

**TYPE:** ACTION

**PREPARED BY:** JERRY ESTRADA

\_\_\_\_\_  
*Signature*

**REVIEWED BY:** GENERAL MANAGER

\_\_\_\_\_  
*GM Signature*

**SUBJECT: RESOLUTION REGARDING FISCAL YEAR 2006- 2007 TDA CLAIM**

### **DISCUSSION:**

Staff has prepared the Santa Barbara Metropolitan Transit District's (MTD) fiscal year 2006 -2007 Transportation Development Act (TDA) claim forms. All claims must be submitted to the Santa Barbara County Association of Governments by April 1, 2005.

### **RECOMMENDATION:**

Staff requests that the Board adopt the attached resolution authorizing the General Manager and his/her designee to claim all TDA funds apportioned to MTD for fiscal year 2006 – 2007.

**RESOLUTION**  
*of the*  
**BOARD OF DIRECTORS**  
*of the*  
**SANTA BARBARA METROPOLITAN TRANSIT DISTRICT**

IN THE MATTER OF AUTHORIZING THE FILING  
OF A CLAIM WITH THE SANTA BARBARA  
COUNTY ASSOCIATION OF GOVERNMENTS FOR  
ALLOCATION OF TRANSPORTATION DEVELOPMENT  
ACT FUNDS FOR FISCAL YEAR 2006-2007

**RESOLUTION NO. 06-01**

WHEREAS, the Transportation Development Act (TDA), as amended (Public Utilities Code Section 99200 et seq.), provides for the allocation of funds from the Local Transportation Fund and the State Transit Assistance Fund, for use by eligible claimants for various transportation purposes; and

WHEREAS, pursuant to the provisions of the TDA, as amended, and pursuant to the applicable rules and regulations hereunder (21 Cal. Admin. Code Sections 6600 et seq.) a prospective claimant wishing to receive an allocation from the Local Transportation Fund or the State Transit Assistance Fund shall file its claim with the Santa Barbara County Association of Governments.

NOW, THEREFORE, BE IT RESOLVED that Sherrie Fisher, General Manager, is authorized to execute and file an appropriate claim pursuant to the terms of the Transportation Development Act, as amended, and pursuant to applicable rules and regulations promulgated hereunder, together with all necessary supporting documents, with the Santa Barbara County Association of Governments for an allocation of TDA funds in Fiscal Year 2006-2007.

BE IT FURTHER RESOLVED that the authorized claim includes \$149,554 for regional and transportation planning and \$6,961,760 for transit purposes, plus STA funds to be allocated for mass transportation or local transportation planning.

BE IT FURTHER RESOLVED that a copy of this resolution be transmitted to the Santa Barbara Association of Governments in conjunction with the filing of the claim.

PASSED AND ADOPTED by the Board of Directors of the Santa Barbara Metropolitan Transit District this 28<sup>th</sup> day of March, 2006 by the following vote:

AYES: \_\_\_\_\_  
NAYS: \_\_\_\_\_  
ABSENT: \_\_\_\_\_

\_\_\_\_\_  
Chair, Board of Directors

ATTEST:

\_\_\_\_\_  
Secretary, Board of Directors

## BOARD OF DIRECTORS REPORT

**MEETING DATE:** MARCH 28, 2006

**AGENDA ITEM #:** 9

**TYPE:** INFORMATIONAL

**PREPARED BY:** JERRY ESTRADA

---

*Signature*

**REVIEWED BY:** GENERAL MANAGER

---

*GM Signature*

**SUBJECT: GENERAL MANAGER'S REPORT**

### **DISCUSSION:**

#### **Route & Customer Service**

Staff is evaluating sites in the Santa Ynez Valley pertaining to housing of its fleet of MCI buses. The current site is adequate at this time. However, a review of alternative sites has been deemed worthwhile as it may result in potential benefits to the District.

The Marketing Team has been analyzing the methods of information dissemination in hopes of streamlining the process. The first area of review was the Transit Center. Detailed information was gathered pertaining to the number of phone calls by time of day as well as the nature of the calls. Also, the number of window visits by time of day and the nature of the visit are being reviewed. Many of the window visits are requests for change, pass purchases, and requests for schedule information. Through this review process the Marketing Team hopes to identify ways of creating an improved customer service experience.

#### **Fleet Maintenance**

Maintenance has been working closely with Valley Power Systems out of Bakersfield to identify and correct failures relating to Series 50 engines and Exhaust Gas Recirculation (EGR) systems. Specifically, injectors, turbochargers and charge air cooler systems have been problematic. These systems are currently under warranty; however, they will expire within the next few months.

Staff has been working closely with its Transit Technical Consultant to identify and correct issues related to Ni-cad battery systems. The focus of this effort is to ensure MTD can meet service requirements this summer when the number of electric vehicles increases.

An in-frame overhaul (engine refurbishment) was conducted on one Nova bus and complete engine replacement was required on two others during the past few weeks. Oil analysis is conducted every 8,000 miles on each Nova bus and signs of coolant or wear metal are typical indicators that additional work as described above is needed. Based on the current fleet status the draft budget for next year includes an increase in bus refurbishment to compensate for projected failures.

## Administration

### Planning & Development

The Development Team has been busy developing draft budgets and schedules. The team has been scrutinizing data and pairing the information to requests that were received throughout the year and during the public input process. The goal of this exercise is to ensure the team is allocating resources where they are needed most and in the most efficient manner possible.

FY 2006 had 254 weekdays while FY 2007 has 251 weekdays, resulting in 3 fewer weekdays. If service levels were to remain at the status quo, MTD would see a net reduction of 7,001 revenue hours. Proposed enhancements total 5,761 revenue hours, resulting in a net reduction of 1,240 revenue hours. FY 2008 and 2009 both retain the 251 weekday service levels while FY 2010 has 252 weekdays and FY 2011 will see 254 weekdays, the same as the current FY 2006.

The draft budget includes the following service changes recommended by the Development Team:

- Additional revenue hours allocated to the line 8 to accommodate loads and assist in adhering to on-time performance.
- Additional revenue hours allocated to the line 12x and 24x combination to accommodate loads and provide enhanced mid-day service.
- Additional revenue hours allocated to the Calle Real/Old Town Shuttle. The shuttle service began on August 29, 2005, two months into the current fiscal year. The additional revenue hours are required to run the service for a full fiscal year (FY).
- Additional revenue hours allocated to the line 20 to accommodate loads and community requests for additional weekend service.
- Additional revenue hours allocated to the line 21x to accommodate community requests for additional weekend service.
- Additional revenue hours allocated to the line 15x to provide enhanced evening service. The hours will also be used to better synchronize our schedule with the new Santa Barbara City College block scheduling system.

The following recommendations pertain to our South Coast Transit Priorities and Enhanced Transit commitments:

- Additional hours allocated to the new Mesa Loop. Please note that this figure anticipated six months of service. The new service necessitates the acquisition of three 29-foot Gillig buses; delivery is expected mid-year resulting in 126 days of service.
- Additional hours allocated to the line 1 and 2 combinations. Please note that this figure anticipated two months of enhanced service. The additional hours will facilitate ten-minute frequencies on this line. The new service necessitates the acquisition of eight 40-foot hybrid electric Gillig buses; delivery is expected in April of 2007 resulting in 64 days of enhanced service.

The Santa Barbara Metropolitan Transit District  
550 Olive Street • Santa Barbara • CA • 93101  
(805) 963-3364 • FAX: (805) 962-4794  
[www.sbmtd.gov](http://www.sbmtd.gov)



### Human Resource & Risk

MTD is currently recruiting for an Accounting position, a Transit Planner/Scheduler, Maintenance Manager and Drivers. A new driver orientation and video test is being held this Saturday, March 25, 2006.

The Board has approved the liability renewal; we are completing the application process for our coverage to be renewed as of April 1, 2006.

### Finance, Grant Management, Procurements & IT

The draft fiscal year 2006-07 budget is complete and included as a separate agenda item. Staff will incorporate guidance provided by the Board into the final budget, which is scheduled for release in late May.

Staff has been informed by the Federal Transit Administration that the federal 5307 operating grant for fiscal year 2005-06 has been awarded and is ready for execution by MTD and SBCAG. The grant should be executed by the end of this week resulting in funds becoming available for drawdown by the following week.

However, federal 5307 operating grant for fiscal year 2004-05 requires an amendment before MTD can execute and drawdown the final \$900,000 for last year. The amendment was approved by SBCAG's board in December and is being held by the FHWA pending reconciliation of Santa Barbara County's Federal Transportation Improvement Plan (FTIP). SBCAG's staff is in process of completing this task.

Staff is finalizing an Invitation for Bids (IFB) for Service Vehicles, including two staff sedans, one midsize sport utility vehicle for operations, and one large utility truck. We expect to release the IFB in early April.

A Request for Information (RFI) was released last week seeking input from the transit industry, specifically bus manufacturers, relating to 22' battery-electric buses. The deadline for responses is April 9, 2006. Staff along with MTD's Transit Technical consultant will review all information before finalizing the technical specifications of its next Request for Proposals (RFP).

### Facilities

The Santa Barbara County Fire Department recently approved MTD's Work Plan relating to soil remediation at the Overpass site. Additional soil samples are being taken to ascertain the extent of contamination. Results of the additional samples along with a Remedial Action Plan (RAP) should be complete within the next few weeks. At that point, the RAP will be submitted to the Fire Department for approval, which should result in work commencing around June.

MTD will work closely with the Santa Barbara County Air Pollution Control District (APCD) to ensure it complies with all regulations. Additionally, MTD will work with representatives of the city of Goleta regarding this project.

Communications, Outreach & Inter-Agency Participation

Staff attended a meeting of the North County Transit Plan's Technical Advisory Committee (TAC) in Lompoc on March 15. The TAC provided preliminary comments on the draft working paper number one of the study, and MTD has provided written comments on the working paper to the consultant.

Staff attended a meeting held by SBCAG in the MTD Auditorium on March 15. The purpose of the meeting was to receive public input regarding the "Measure A + B" expenditure plan proposal for a renewal of the countywide transportation sales tax currently know as "Measure D."

The letter of March 14 from Chair Britton to SBCAG regarding the MTD Board position on the proposed "Measure A + B" expenditure plan has been forwarded to officials and staff of Santa Barbara County and the cities of Santa Barbara, Carpinteria, and Goleta.

The marketing team has been continuing their community outreach efforts. This past week a presentation was given to the General Managers of local hotels at a Santa Barbara CVB conference. This was a valuable presentation as many of the General Managers were not aware of the breadth of services provided by the MTD.

Staff met with representatives of UCSB's Parking and Transportation services department regarding the Staff & Faculty bus pass program. Contractually, UCSB must notify MTD by May 1 of each year if intends to continue the program. At this time, it appears the program will continue for another year.

.